



**Feeding families
and revolutionizing
healthcare**

**SuKarne's
contributions
to healthy
communities**

SuKarne

SaludDigna
La salud es para todos

Agenda

- Who we are
- Feeding families
- Revolutionizing healthcare
- Questions



Who we are



- A family company founded in 1969 and led by noted philanthropist Jesús Vizcarra Calderón
- World's third-largest cattle feeding operation
- Mexico's leading animal protein company and its largest beef exporter, exporting more than 130,000 tons of high-quality beef to the United States alone, and 215,000 tons globally
- We employ more than 15,000 people, supply more than 100,000 businesses, and support more than 100,000 agricultural producers

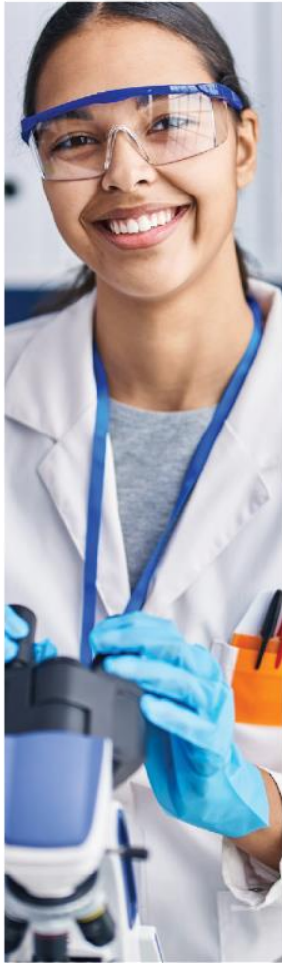


Who we are **SaludDigna**

La salud es para todos

- Founded by the Vizcarra Foundation in 2003 to advance the foundation's mission to reduce inequity and improve quality of life
- Now a self-funded non-profit and Mexico's largest private healthcare provider with more than 150 clinics throughout Mexico and Nicaragua
- Provide affordable high-quality, and internationally-certified diagnostic services and treatments to more than 60,000 patients daily, 17 million total in 2021
- Salud Digna employs 12,000 people and was named in 2021 one of Mexico's 100 best places to work





Mission-driven & values-based



Mission-driven

- Making high-quality protein more accessible to more families around the world every day
- Delivering community-based solutions for nutrition, health, environment, and development



Values-based

- Dignity and high quality of life for producers, partners, and our broader community
- Safety and quality for our products
- Ensuring a healthy, prosperous shared future for our business, our partners, our communities, and our environment





Feeding families

- 5th largest producer of grain-fed beef in North America
- Close relationships with producers & integration across value chain
- Increasing access to and affordability of high-quality beef

Global impact

- Operation in Nicaragua is Mexico's largest investment there and the first of its kind in Central America, supporting ag and development goals
- Sales on 4 continents, export to 17 countries around the world
- Continuously exploring alliances, partnerships and investments for greater social, economic, and environmental value



Revolutionizing healthcare

156 clinics in 80 cities in Mexico (186 by end of 2022)

Added 40 new clinics in 2022 alone



4 clinics in Central America
Strong links with ag partners and their communities, growing beyond Mexico



Game-changing results

- 15% of **breast cancer diagnoses** in Mexico
- Largest provider of **eyeglasses** (2.7 million annually), many at or below cost
- Largest provider of **COVID tests** (4+ million)
- Performs more **bone density tests** than any other entity in the world
- State-of-the-art clinical lab and **microbiology**, the most automated in Mexico
- 3rd largest **radiology interpretation center** in the world
- Pioneering **AI healthcare** solutions



Independently verified impact

Recognized for transparency, effectiveness, and value. Highlighted as model case study by Harvard Business School



Social return on investment “For every peso donated to the organization, Salud Digna generates a benefit of \$20.22 for society in a lapse of five years”.

*Filantropía:
Construyendo la
Nueva Filantropía
A.C.*



“Every peso invested by Salud Digna saves \$16.04 for the Mexican taxpayer”.

*Gestión Social Y
Cooperación, A.C.*



Salud Digna earned “The institutionality and transparency award” Optimum Level, granted by the Mexican Centre of Philanthropy





Thank you

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SuKarne

SaludDigna
La salud es para todos

Giving Back: Insights on Food Security Initiative and Opportunities



October 2022

Orlando, Florida

Who is Triumph Foods?



Food Insecurities

- In Missouri and Buchanan County¹
 - 11.1% and 13.4%, respectively, of the overall population
 - 14.1% and 16.1%, respectively, of children under 18
- Purchasing protein can strain an already tight food budget



¹Source: 2020 Feeding America Map the Meal Gap

Our team comes first

- Monthly employee meat sales
- Periodic meat giveaways
- Summer produce giveaways
- All employee meals



What We Do?

- Donations
 - 250,000 pounds of high-quality protein each year
 - Over 100,000 pounds stay in the local St. Joseph and Northwest Missouri area.
 - Partner with local agencies and organizations to help with the distribution of protein donations
 - Second Harvest Food Bank
 - InterServ
 - Area churches
 - Support local Agricultural groups in fundraising efforts with food donations
 - FFA
 - 4-H



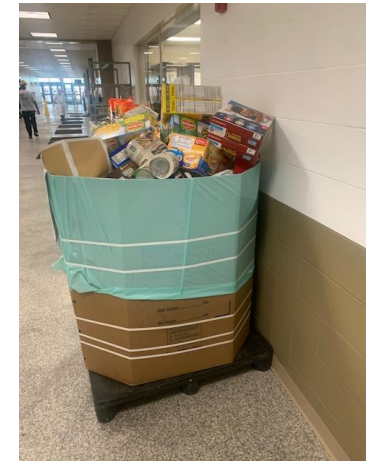
What We Do?

- National Sponsor Operation BBQ Relief



Time and Talents

- Many team members volunteered with Second Harvest over 10 weeks in the summer to continue to combat food insecurities throughout the summer months for school-aged children.
- The Triumph Team collected food items during the Corporate Foods Fight for Second Harvest.



Education

- Participating in education programs to help the next generation better understand our food chain and supply system.



St. Joseph STEAM event



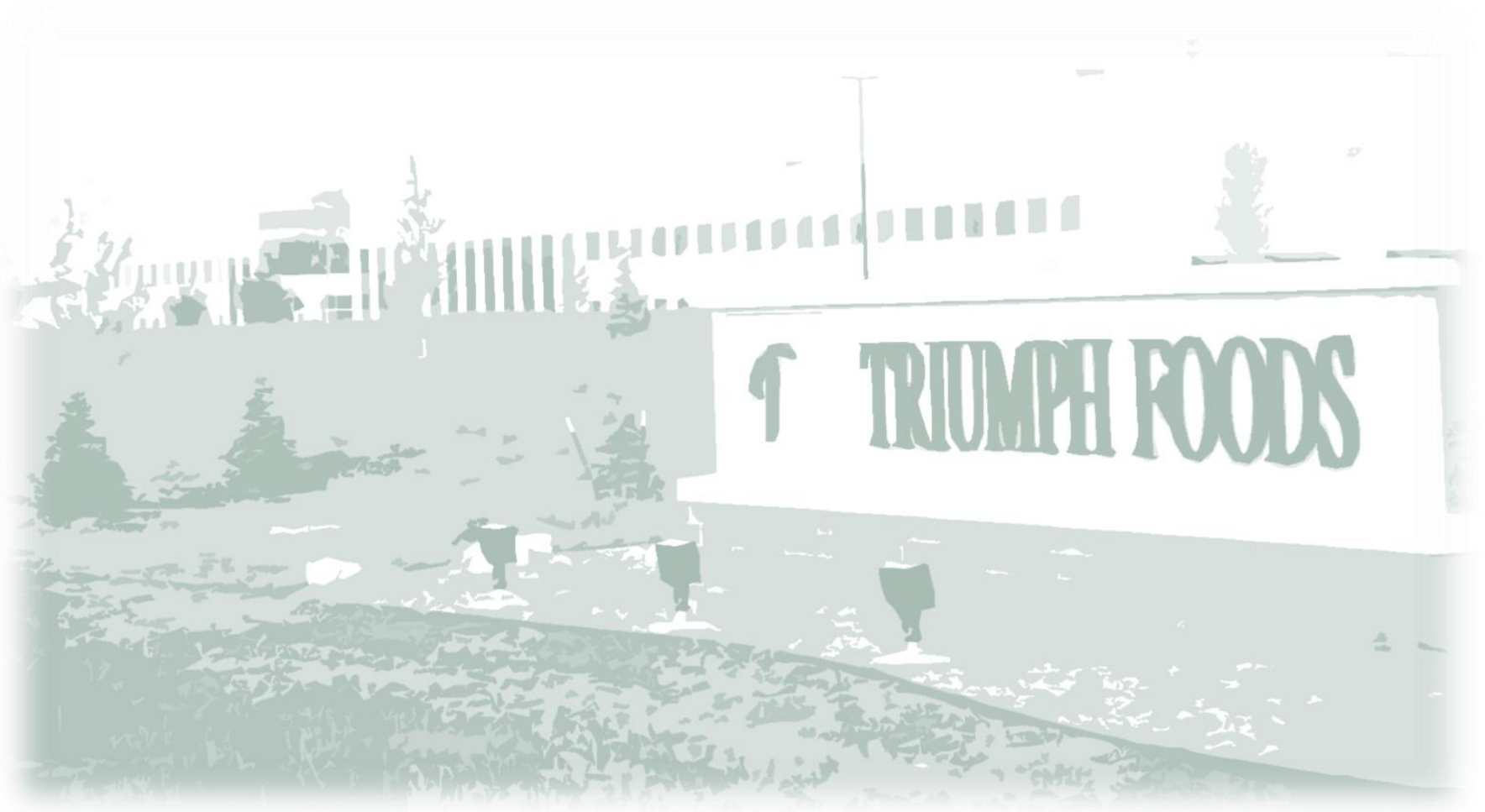
2022
Manufacturing
Day



MO Ag Business Academy Students



Univ. of
Arkansas Meat
Science
Students



Protein Promise

EMPOWER. ALIGN. DELIVER.

Cargill's Commitment to Helping Close The Protein Gap

Oct. 13, 2022



Thank you, Joe!



Why focus on this?

1

There's a 'Protein Gap' of 500 million pounds across the Feeding America network.*

2

The protein is there, but in many cases, it doesn't reach food banks. One food bank estimates it can grow from 1 million to 8 million pounds annually and share rescued, repacked protein beyond its service area and into surrounding states.*

3

This helps our supply chain processes *and* could help yours.

* Source: Feeding America

“With the new clean room, sponsored by Cargill, some of the barriers to providing much-needed protein for better lives will be removed.”

Brian Greene, CEO of Houston Food Bank



Progress, so far

- **Funded Houston Food Bank's new protein pack room in 2020.**
- **Extended funding to pack rooms in Oklahoma, Nebraska and Minnesota—improvements and enhancements.**
- **Integrated Meal Connect and Means Database into the workflow of one of our logistics teams.**
- **New 2022-2024 grant to keep the momentum going!**



Learnings...

- Expect greater demands from this type of partnership vs traditional philanthropic giving.
- Keep a one size *does not* fit all mindset.
- Take the long view.
- Consider some easy, first wins via Meal Connect, Means Database.



The Cargill logo features a white, stylized wave or leaf shape above the word "Cargill" in a bold, italicized, sans-serif font. A registered trademark symbol (®) is located to the upper right of the word.

Cargill®

Helping the world *thrive*